# Secureworks

Technology Alliance Partner Program



# Jointly Delivering Security Solutions for our Customers

The Secureworks® Technology Alliance Partner Program is designed to bring powerful, integrated security solutions to market. Leveraging Secureworks cloud-native SaaS Taegis™ platform with endpoint, network and cloud data from our strategic technology partners, we deliver solutions that help solve customer security challenges and provide maximum benefit.

## Why Partner with Secureworks?



#### **Team Up with the Experts:**

Secureworks Taegis security analytics platform is built on 22 years of real-world threat intelligence and research.



#### **Expand Your Reach:**

Through Secureworks Global Partner Program Ecosystem and our Channel Sales and Marketing tools.



#### Simplified Go-To-Market:

Roadmap for an efficient and effective messaging and support model that speeds time to market.

"Security isn't a challenge solved by a single product – it's the result of a coordinated set of tools working together to stop threats from becoming breaches. Our technology partners bring additional layers of prevention, detection and response to Taegis and they can use the insights Taegis provide to increase the security value and efficacy of their products."



**Steve Fulton,**Chief Product Officer,
Secureworks

**52k** 

Unique threat Indicators

Managed & Updated Daily

22

Years threat intelligence data

40+

Existing integrations

100+

Data sources ingested

# Our Technology Partners

The Secureworks Taegis platform has over 100 different third-party integrations today, ranging from sources for data ingestion to orchestration and remediation. As our partners build integrations into Taegis, we are able to deliver increased alignment with the systems and data sources our joint customers use in their environments. Some examples of our integrations are listed below:

#### **Endpoint Integrations**

Endpoint Detection and Response (EDR) solutions record activity on the endpoit, with a goal of indentifying possible security issues.

CrowdStrike	Microsoft	Snare	VMware Carbon Black

#### **Network Integrations**

Derive Superior network evidence to help SecOps teams hunt and respond even faster.

Barracuda	Broadcom/Symantec	Check Point	Cisco
Citrix	Dell Sonicwall	Imperva	Corelight
Infoblox	HPE Aruba	Juniper	Lastline
Microsoft	Palo Alto Networks	McAfee	Sophos
Watchguard	F5	Fortinet	Suricata

#### **Cloud Integrations**

Leverage hybrid IT security solutions across your on-premises and multi-cloud deployments.

AWS	Cisco	Microsoft	Okta	Zscaler	

## **Program Benefits**



#### **Technical Benefits**

- Access to software development tools (API, SDK)
- Access to sandbox/demo environment
- Access to engineering resources



#### **Enablement Benefits**

 Ability to provide training on technology partner solutions to Secureworks SE teams



## **Optional Marketing Benefits**

- Secureworks Logo Usage & Website Inclusion
- Basic Collateral Development
- Joint Go to Market Business Planning & Activities



### **Optional Sales Benefits**

- Ability to co-sell joint solutions
- Supports Land/Expand/Upsell model for selling to new and existing customers of each company

Apply to become a Partner at secureworks.com/about/partners/technology

\*Secureworks reserves the right to decline an application to enroll in the Technology Alliances Program at Secureworks' sole and absolute discretion.

#### **About Secureworks**

Secureworks® (NASDAQ: SCWX) is a global cybersecurity leader that protects customer progress with Secureworks® Taegis™, a cloud-native security analytics platform built on 20+ years of real-world threat intelligence and research, improving customers' ability to detect advanced threats, streamline and collaborate on investigations, and automate the right actions.

Use of the word "partner," "partnership" or words of similar import does not imply a legal partnership between Secureworks and any other company.

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