Secureworks®

Expand Your MSSP Program with Secureworks® Taegis™ XDR

Secureworks Accelerates Your Time to Revenue

Secureworks Global Partner Program for Managed Security Services Providers (MSSPs)

Security teams of all sizes and maturity levels struggle with larger attack surfaces, disparate tools, and insufficient staff and skills. These days, threats move too fast for most organizations. In a recent survey by ESG[1], 76% of cybersecurity professionals have found that threat detection and response is more difficult than it was two years ago. Also, 89% of respondents said they plan to increase funding for threat detection and response activities.

When you become a Secureworks MSSP Partner, you will have access to many key advantages. Our program is tier-free, and you can start to reap the benefits from the very first day you join. The Secureworks MSSP Partner Program provides financial incentives and channel-ready products aimed at allowing your business to scale fast. To speed your time to market, the Secureworks Partner Program includes free training and enablement, GTM support and attractive financial incentives.

Protect Your Customers and Reduce Business Risk

Secureworks Taegis XDR is a cloud-native security analytics platform that offers fast deployment and rapid onboarding. XDR was created by security experts for security experts, to help your SOC provide faster and more informed incident investigations for your customers. Broad third-party integrations across 40+ endpoint, network and cloud data sources deliver greater Indicator of Attack (IOA) and Indicator of Compromise (IOC) visibility that bolsters your security service practice. Combining the Taegis security analytics platform with your 24x7 monitoring helps your customers detect more threats and respond with confidence so they can focus on initiatives to grow their business.

MSSP Benefits

- Enables fast deployment and rapid onboarding with a cloud-native solution
- Delivers an incremental source of recurring security revenue
- Provides operational efficiencies so your SOC can work faster
- Improves profitability with cross-sell and up-sell opportunities

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[1] ESG Master Survey Results, The Threat Detection and Response Landscape, April 2019

Partnering with the market leading MSSP[2,3,4] helps reduce business risk for you and your customers. XDR is grounded in 20+ years of cybersecurity expertise detecting, containing, and resolving advanced threats. Operational efficiencies with Secureworks Taegis ManagedXDR result in 85% reduction in SOC work for faster incident investigations[5].

XDR – Where Security Analytics Meets Threat Intelligence Expertise

Don't settle for a security analytics application built by software developers with little or no hands-on security experience. XDR is a security analytics application delivered on our cloud-native platform to improve threat detection and response across the entire ecosystem. XDR was built by security experts to solve today's evolving security challenges and drive better outcomes for your customers. The included Threat Intelligence and advanced analytics-based Detectors are continuously updated to align with the current threat landscape. You don't have to take any action to have relevant threat indicators loaded into the system or to have stale indicators removed.

The combination of Security Analytics and Threat Intelligence expertise allows your security analysts to precisely pinpoint unknown and sophisticated threats with advanced analytics, accelerated investigation and response, and community-applied intelligence. Alert enrichment from Secureworks Threat Intelligence, entity context, geolocation, and other 3rd party enrichment data; delivers in-depth analysis of threats, threat actor intent and behavior related to your alerts. XDR delivers tangible value by enabling you to detect sophisticated threats, trust your alerts, streamline and collaborate on investigations and help your customers quickly respond to cyberthreats with confidence.

Key Differentiators

20+
Years of Attack & Threat Data

1,400
IR Engagements performed in the last year

300+
Expert Security Analysts, Researchers and Responders

52,000
Database of 52k unique threat indicators managed & updated daily

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[2] IDC MarketScape: Worldwide Managed Security Services 2020 Vendor Assessment

[3] Gartner Magic Quadrant for Managed Security Services, Worldwide Published:2 May 2019

[4] The Forrester Wave™: Global Managed Security Services Providers, Q3 2020

[5] Source: The Total Economic Impact™ of Secureworks Taegis™ ManagedXDR, a commissioned study conducted by Forrester Consulting on behalf of Secureworks, December 2020

About Secureworks

Secureworks® (NASDAQ: SCWX) is a global cybersecurity leader that protects customer progress with Secureworks® Taegis™, a cloud-native security analytics platform built on 20+ years of real-world threat intelligence and research, improving customers' ability to detect advanced threats, streamline and collaborate on investigations, and automate the right actions. s
Use of the word "partner," "partnership" or words of similar import does not imply a legal partnership between Secureworks and any other company.

For more information, visit **secureworks. com/partners-mssp**

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